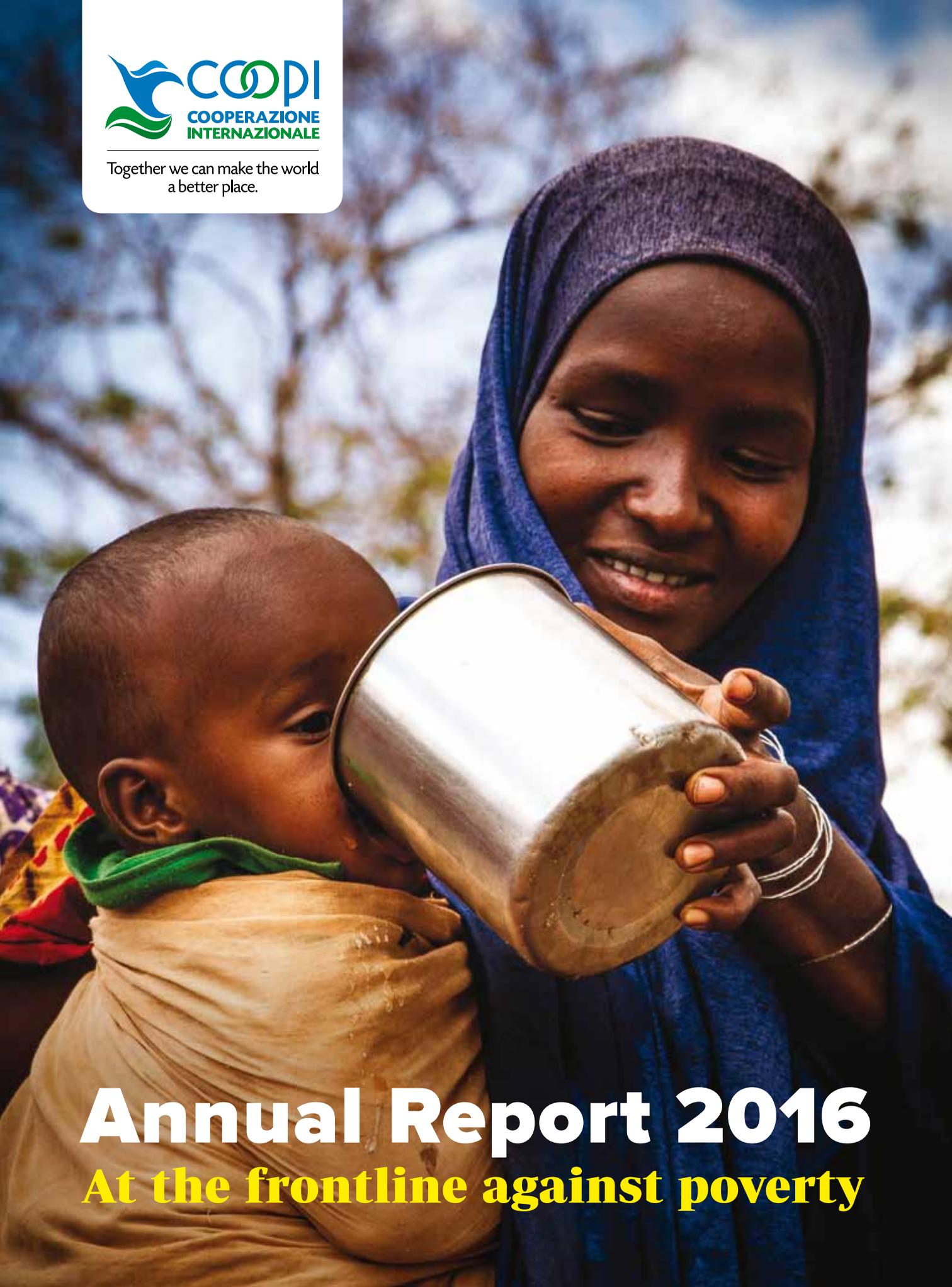




Together we can make the world
a better place.



Annual Report 2016

At the frontline against poverty

COOPI is a Participatory Foundation, listed in the registry of legal entities of the Prefecture of Milan.

COOPI is an NGO, registered in the List of the Civil Society Organisations according to the Article 26 of the Italian law 11.08.2014 n. 125

COOPI is an ONLUS, according to the Italian law D. Lgs. 4.12.1997 n. 460

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Publishing plan and methodological support:

Studio Sherpa - Satia Marchese Daelli

Coordination: COOPI Communication office

Graphic project: Gruppo Egeo Srl

Cover photo: Ivan White Lawrence, Etiopia

Photos: COOPI Archive, Il Maestro e Margherita,

Jacopo Segnini, Trinidad Bronte,

Ivan White Lawrence, Alessandro Gandolfi,

Emanuele Crespi, Sara Magni,

Ibrahim Malla/Sarc, Maxence Bradley

Printing: Brain Print & Solutions Srl

COOPI can receive funds for projects, donations from firms and individuals as well as legacies. **Info: coopi@coopi.org - www.coopi.org**

HOW TO DONATE:

- Post office current account 990200 "COOPI Cooperazione Internazionale ONG Onlus"
- Current account Banca Popolare Etica IBAN IT06R050180160000000102369 "COOPI Cooperazione Internazionale ONG Onlus"
- Online: www.coopi.org

Vision

COOPI aspires to a world without poverty, able to achieve the ideal of equality, justice, sustainable development and social cohesion thanks to encounter and partnership between all people.

Mission

Through the commitment, involvement, resolution and professionalism of all its staff, COOPI wants to contribute to the process of fighting against poverty and to the growth of the communities with which it cooperates all over the world, intervening in situations of emergency, rehabilitation and development, in order to reduce the unbalance between the North and South of the world and between developed areas and depressed or developing areas.

“ Values

*Solidarity - Transparency -
Neutrality - Participation -
Sustainability of Interventions
- Responsibility - Knowledge
Transfer - Innovation - Respect
for Diversity and Fight
against Discrimination -
Valorisation of Human
Resources*

”



Editorial

The common thread that ties COOPI's over 50 years of history is the will to be able to read the times we are living in and know how to change in order to respond more effectively to humanitarian crises and to fight against poverty.

The 2016 Annual Report aims at providing the most comprehensive and updated overview possible of the interventions carried out by COOPI - Cooperazione Internazionale Foundation.

The year 2016 was characterized by many changes and novelties in the field of international cooperation.

First of all, great effort was made at international level in 2016 to implement the 2030 Agenda: various national strategies were defined, indicators were identified... From this moment on, all projects, whether aimed at development or at emergencies, will have to prove to have produced improvements in several indexes of the Sustainable Development Goals (SDGs).

The following pages highlight with clarity COOPI's commitment to food security (SDG2), fight against poverty (SDG1), resilience to climate changes (SDG13), assurance of access to drinking water (SDG6) and to energy (SDG7).

The 2030 Agenda's philosophy is to measure and demonstrate a concrete improvement of the indicators. From this point of view, COOPI is perfectly prepared for each of its interventions to be proven positive in their impact, convinced of the accuracy of this approach.

A National Strategy for Sustainable Development has also been launched in Italy, providing measures to implement the 2030 Agenda in our Country. Moreover, it introduces cooperation activities to support respectful development in the partner Countries.

To this regard, the significant relaunching of Italian cooperation is highly acknowledged, as in 2016 it completed the implementation path of Law 125, with full functionality and operativity of Italian Agency for Cooperation and Development on the territory. It is a positive evolution of which we are proud, as Italian citizens even before aid workers.



Claudio Ceravolo

President

Letter from the Director

In 2016, COOPI strengthened and systematized its planning and intervention model at regional level. Indeed, it is currently present in the most relevant crisis scenarios worldwide with a planning and intervention approach which is not just local or national, but also multi-country and regional. This enables the Organisation to evaluate contexts in-depth and to carry out wide-ranging interventions, especially in Africa where it operates in many areas: from West Africa - affected by the Lake Chad Basin crisis - to East and Southern Africa up to the Middle East torn by the Syrian crisis.



Interventions in the context of several major crises has led COOPI to deal with the phenomenon of migrations more than in the past. Closely linked to the unbearableness of people's living conditions in their places of origin, said interventions aim at carrying out humanitarian aid interventions and developing accompanying and support programmes for the benefit of migrants and refugees as well as the hosting communities. Moreover, in 2016, COOPI also launched a series of in-depth analyses and feasibility studies on migration issues so as to be able to plan and implement interventions in the upcoming years with increasing awareness and effectiveness.

COOPI confirmed a recovered economic sustainability in 2016 with a good prospect of further growth of its activities in 2017. Also its collaboration with Agency for Cooperation and Development regained solidity, owing to several projects carried out together, especially in crisis areas such as the Lake Chad Basin region. Said collaboration will continue in 2017 with a good prospect for development in the near future. The fundraising results were consolidated owing to a series of activities addressed both to individuals and foundations. Moreover, communication was further developed, with a special focus on international activities.

In order to make COOPI's intervention on the field even more effective, also the process of organisational decentralization and "regionalization" of international activities continued with the consequent adjustment of the headquarters' structure and activities. After the creation in 2015 of the Latin America and Caribbean Regional Coordination, the East and Southern Africa Coordination and the West Africa Regional Advisor were established internationally. At central level, several offices have been made more synergic, while competences and tools have been further strengthened to support international activities, such as the approval of the new logistic's manual that will have a major impact on activities carried out on the field.

An increasingly key factor to ensure a coherent and prepared team consisted in the staff's training. In fact, any staff in departure for intervention Countries were required to attend a one-week full time training at the headquarters. Moreover, the entire staff followed a series of preparatory activities necessary to further strengthen training paths in the upcoming years.

Indeed, 2016 was an intense year in which COOPI was present in some of the hottest fronts worldwide thanks to the crucial support and commitment of public and private donors, partners, staff and collaborators around the world.

Ennio Miccoli

Director

About COOPI

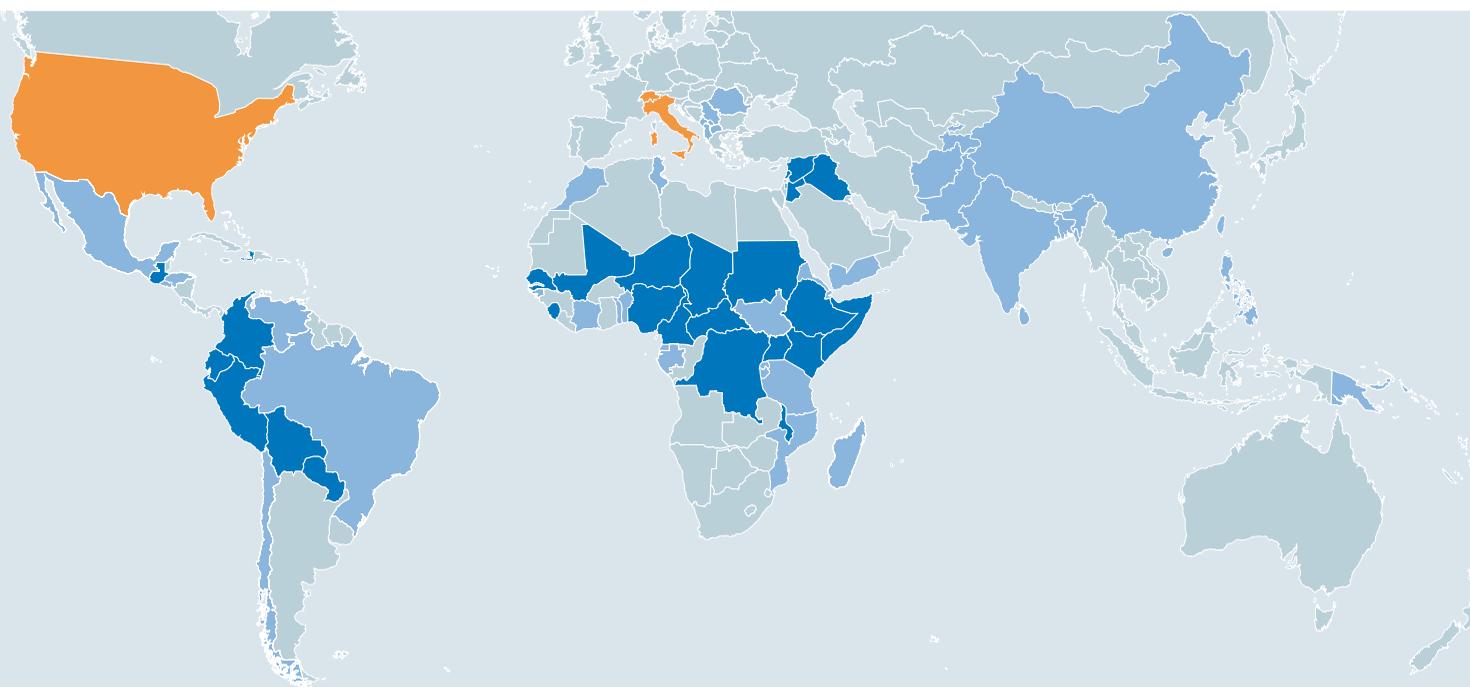
COOPI - Cooperazione Internazionale is an Italian Non-Governmental Organisation, founded by Father Vincenzo Barbieri in Milan on 15 April 1965.

Over the last 50 years, COOPI's aim has been to break the cycle of poverty and help populations affected by wars, socio-economic crises or natural disasters to reach recovery and lasting development. In order to do so, it makes use of the professionalism of local and international operators as well as partnerships with public and private subjects and the civil society. COOPI is a Participatory Foundation. **In 2016, it was present in 24 Countries** distributed between Africa, Latin America, the Caribbean and the Middle East. Its **199 humanitarian projects** reached about 2,600,000 people. In 2017, it expanded its presence in 3 new Countries - **Syria, Jordan and Iraq** - and resumed its activities in **Cameroon**.

It distinguishes itself at international level for its efforts in maternal-infant malnutrition, interventions related to food security, care in protecting war victims, promotion of indigenous populations' rights, projects that introduce renewable energy in difficult contexts, and its work in the field of disaster risk reduction.

Known as the "NGO in action," from 1965 to date COOPI - Cooperazione Internazionale has helped more than 100 million people owing to more than 1,700 projects in 65 Countries, employing about 4,600 expatriate operators and 58,000 local operators.





**Countries where
COOPI actually works**



**Countries where
COOPI worked in the past**



In addition to the awareness and fundraising activities in Italy, COOPI carries out such activities also in the USA with the fund American friends of COOPI (www.coopi.us) and in Switzerland thanks to the association COOPI Suisse (www.suisse.coopi.org).

COOPI'S FIGURES	2016	2015	2014
No. countries	24	24	24
No. projects	199	206	177
• No. international and Italian projects	173	179	150
• No. child sponsorship programmes	26	27	27
No. beneficiaries	2,601,165	2,220,800	2,373,169
• No. Beneficiaries of international and Italian projects	2,599,017	2,218,309	2,370,457
• No. child sponsorship beneficiaries	2,148	2,491	2,712
No. international operators	111	98	125
No. local operators	2,800	3,000	3,800
No. staff in Italy	66	62	59
No. volunteers in Italy	356	405	635
No. Italian regional offices and local groups	4	9	11



COOPI's Code of Ethics is available on the website www.coopi.org

COOPI and Italian international cooperation

On 15 April 1965, Father Barbieri founded COOPI

However, COOPI's history actually starts in 1961, when young Jesuit Vincenzo Barbieri was sent by his superiors to study at the Faculty of Theology in Lyon in view of a future assignment in Chad as a missionary. While in France, he experienced a much more lively and open cultural environment than the one permeating the Italian province in the years prior to Vatican Council II. In fact, he came into contact with international lay movements which had been engaged in voluntary work in developing Countries for many years. In 1962, Barbieri renounced to leaving as a missionary and returned to Milan with the



1965

ITALY

Cooperazione Internazionale was established. Father Barbieri trained and sent laics abroad for missions which lasted at least 2 years.

1966

ITALY

The Organisation contributed to the drawing up of the Pedini Law which instituted the Community Service in the developing countries.

1976

MALTA

The first project funded by the Italian government was set-up. The use of public funds transformed the association from a voluntary to a professional one.

1980

SOMALIA

The Ogaden crisis in Somalia pushed the Organisation to set-up their first humanitarian aid project.



2004

ECUADOR

In Ecuador, COOPI launched the first "Disaster Risk Reduction" project, which in a brief period of time became one of its most innovative forms of intervention.

2005

ITALY

COOPI and Father Barbieri received a special mention in the Peace Prize of the Lombardy Region and the Certificate of Civic Merit of the Municipality of Milan.

2007

BOLIVIA

The Organisation inaugurated the inter-cultural approach that would be adopted by the State in order to promote indigenous health and justice.

2010

CENTRAL AFRICAN REPUBLIC

COOPI contributed to the process of ratifying the ILO 169 convention on the rights of indigenous populations.

intention to train volunteers willing to leave for the South of the world. It was he who introduced the lay component in missions and founded "Cooperazione Internazionale." In fact, the term was used for the first time to identify the lay component in missions, which may also be independent of the religious presence. As newly ordained priest, Father Barbieri, together with a group of laypersons, decided to let two houses in Milan to volunteers, devoting the rest of his life to training and organizing volunteers eager to leave for the Southern Countries of the world. **This is how, over 50 years ago, COOPI and Italian international cooperation began a journey which has seen them grow and evolve owing to their multifaceted interventions.**



1993

ITALY

COOPI was one of the first European NGOs to sign a deal of partnership with the European Commission's Department of Humanitarian Aid.



1994

RWANDA

In Congo, COOPI prepared itself to receive the population fleeing genocide and 15 thousand children separated from their parents during the exodus.



1999

SIERRA LEONE AND FORMER YUGOSLAVIA

COOPI began assisting former child soldiers in Sierra Leone and participates in "Missione Arcobaleno"



2002

DEMOCRATIC REPUBLIC OF CONGO

The "community therapeutic cure" was experimented to save children from malnutrition. This emergency approach would later be adopted as governmental protocol.



2011

MALAWI

To reduce the risk of disaster, the Country was mapped using mobile and satellite technology while actively involving the local communities.



2014

ETHIOPIA

The government awarded the NGO's access to renewable energies project for the extremely high benefits it provided to the community.



2015

ITALY

COOPI celebrates 50 years. In occasion of this important anniversary COOPI presents its 2015-2020 Strategy and it publishes the first report focused on social accountability.



2016

LAKE CHAD AND MIDDLE-EAST

COOPI faces crises with an integrated regional approach.

Governance and organisation

In its more than 50 years of history, COOPI has grown constantly structuring itself to face the challenges of an international cooperation in continuous evolution.

These transformations, though, have never affected its identity and founding values, sanctioned by its Charter of Values which is shared by all those adhering to and collaborating with the Organisation.

In 2010, COOPI went from being an Association to a Participatory Foundation. Such choice, besides expressing the maturity achieved, gave the Organisation greater stability and strengthened its reliability with donors. It also allowed a greater participation of stakeholders from the South of the world in decision-making processes and in activities carried out on the field.

Today, COOPI is a Foundation with 70 Founding Members, whose aim is “to contribute to a balanced and integrated development of the communities with which it cooperates, in the awareness that when people meet and cooperate it is

possible to pursue the ideals of equality and justice with the aim to achieve a better global balance.” (*Statute, art. 2.01*).

Accountability and reputation have an inestimable value for COOPI. Therefore, the Organisation deems it essential to be clear in expressing the values, principles and responsibilities at the basis of its relationship with donors, recipients, project partners, people working with COOPI and any stakeholder interested in the Organisation’s activities. Through the Code of Ethics, approved in 2012, COOPI testifies accountability towards stakeholders as regards missions and values, as well as the effectiveness of the activities launched, the efficiency of its organisational structure, the legitimacy of being an NGO and its mechanisms for preventing crimes.



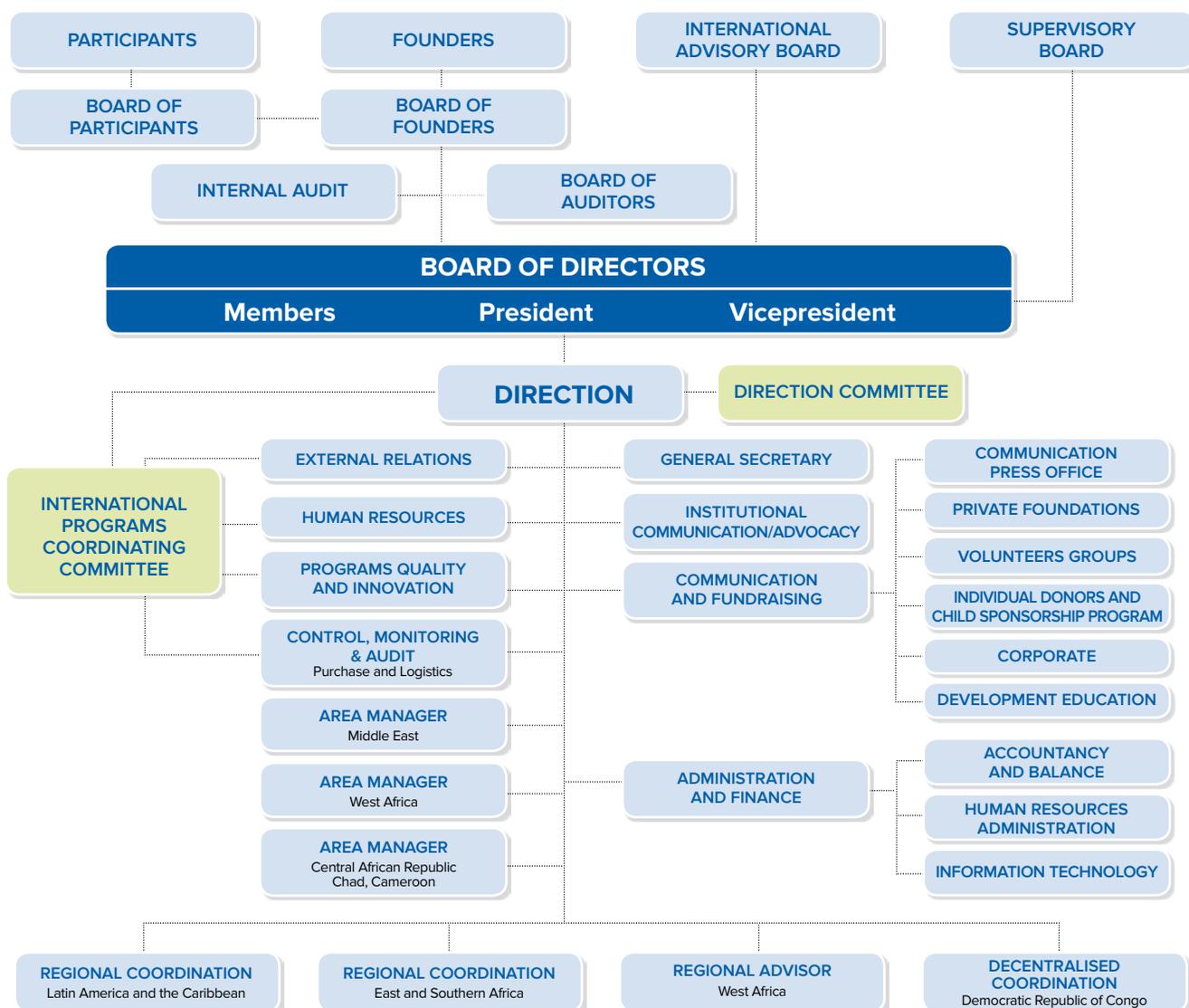
PHOTO: COOPI ARCHIVE

Over the last ten years, COOPI has made important efforts to change also at organisational level.

In order to manage the Organisation effectively, an Organisational Model was defined and adopted in accordance with what provided by Legislative Decree 231. Therefore, a clear organisational structure was provided defining, amongst other aspects: the organisational chart, with the articulation of functions and roles of the operational structure; processes and activities; eighteen internal procedures. Furthermore, the organisation has been provided with an independent Supervisory Body - which met 7 times during 2016 - whose functions are to monitor the adequacy of the organisational procedure. COOPI's organisational chart has been reviewed

over the last years, with the creation of new offices and a partial modification of appointments and work methods both at central level and in the Countries of intervention. Said changes were carried out so as to make the decentralization of managerial and operational activities gradual, and to guarantee the headquarters' effective role in guiding, supporting, and controlling the work in all its aspects.

In 2017, the Board of Founders met once, the Board of Directors 8 times, the Board of Auditors 3 times. No member of the Foundation's governing bodies receive any compensation for the position they hold or for the activities they carry out in relation to their position.



Staff

“And thus I began with the first volunteers: we had a strong sense of belonging, united by a profound spirit of sharing in everything which we emphasised by living together, eating together, working together and presenting ourselves together to the outside world. Then COOPI grew, and we had to structure ourselves lawfully [...] but if this spirit were to disappear we would be in trouble. We would begin to resemble an enterprise that operates abroad, using funds received from various bodies and managing expatriates and local personnel.”

From Father
Vincenzo Barbieri's letter
of 8th March 2007

The team in figures

- > **53 HQ personnel members**
(38 women and 15 men),
12 of whom are part-time
- > **13 collaborators**
(9 women and 4 men)
- > **111 expatriate operators**
- > **2,800 local operators**

COOPI is a Non-Governmental Organisation with 66 employees and collaborators at its Headquarters, 111 expatriate operators and about 2,800 local operators. In addition, 224 people have collaborated occasionally during specific fundraising campaigns.

COOPI collaborates with professionals ready to put their competences at disposal. **The scrutiny of the recruitment process, the accurate training sessions and the enhancement of human resources guarantee the presence of competent and motivated people.**

Every year, COOPI receives tens of thousands of curricula and selects hundreds of operators and technical consultants with whom to collaborate in order to realize its projects around the world. The selection process is based on transparency and meritocracy. Further details to this regard are available at www.coopi.org.

COOPI promotes various training initiatives for its employees and collaborators: in 2016, it organized 737 training days/person, of which 84 on-the-job (mainly project managers). One of the most significant training activities consisted in a programme aimed at training expatriate operators on their role and responsibilities, the procedures applied by the organisation, the tools in use, the relationship with the support offices, and practical exercises through case work concerning the use of tools: a total of 537 training days/person, addressed both to new expatriate operators and those that had already collaborated with the organisation in the past.

COOPI is also carrying out numerous training initiatives throughout Italy to promote knowledge concerning international cooperation professions. **In terms of advanced training, COOPI participates in the Cooperation & Development Network which includes Master degrees in Pavia, Cartagena de Indias, Bethlehem, Kathmandu and Nairobi.**

COOPI complies with on the job health and safety best practices safeguarding all its collaborators working at its headquarters. Moreover, it requires for its personnel going abroad to follow the guidelines provided in the “expatriate’s guide” (guida dell’espatriato) as well as those in the Health Guide (Guida Sanitaria) provided by COOPI and adopted by all the organisations of Link 2007 and that refer to SISCOS (provider of assistance services to NGOs operating in the field of international cooperation).



To find out more, please
see the info graphics published on
www.coopi.org

Our policies

COOPI draws up policies on issues that are key to its work and on which it has fifty years of consolidated field work experience.

The policy documents clarify the Organisation's position on the issues dealt with, starting with definition of the International theoretical reference framework within which COOPI's working approach has developed and upon which it is founded.

COOPI's policies have a two-fold objective:

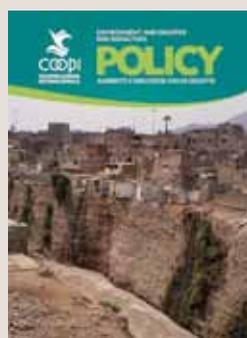
- **they assist the Organisation** in examining issues central to its own programmes and in sharing and agreeing a working approach;
- **they explain and raise awareness** of COOPI's institutional position on the various topics dealt with.

These policies therefore complete COOPI's values and vision, described in the Vision and Mission documents, and explore in greater depth the working methods and strategy used in the programmes created by the Organisation.

Furthermore, each policy document is accompanied by a guidelines document which translates the theory of programme management into practice and helps operators to apply the literature to real-life situations and make operations sustainable and effective.

In 2016, COOPI published the Nutritional Security Policy.

COOPI's policies



NUTRITIONAL
SECURITY (NEW 2016).

FOOD SECURITY

ENVIRONMENT AND
DISASTER RISK REDUCTION

CHILD

GENDER

PROTECTION



To find out more about COOPI's policies, please see the website www.cooi.org under the Policy section.

Project Cycle Management in COOPI's approach

COOPI's strategic programming, planning, project implementation and evaluation is the result of an organic and synergic approach between its Headquarters and the Countries of intervention, thus between COOPI and the local communities. Moreover, the entire planning and management process is based on the Organisation's values.

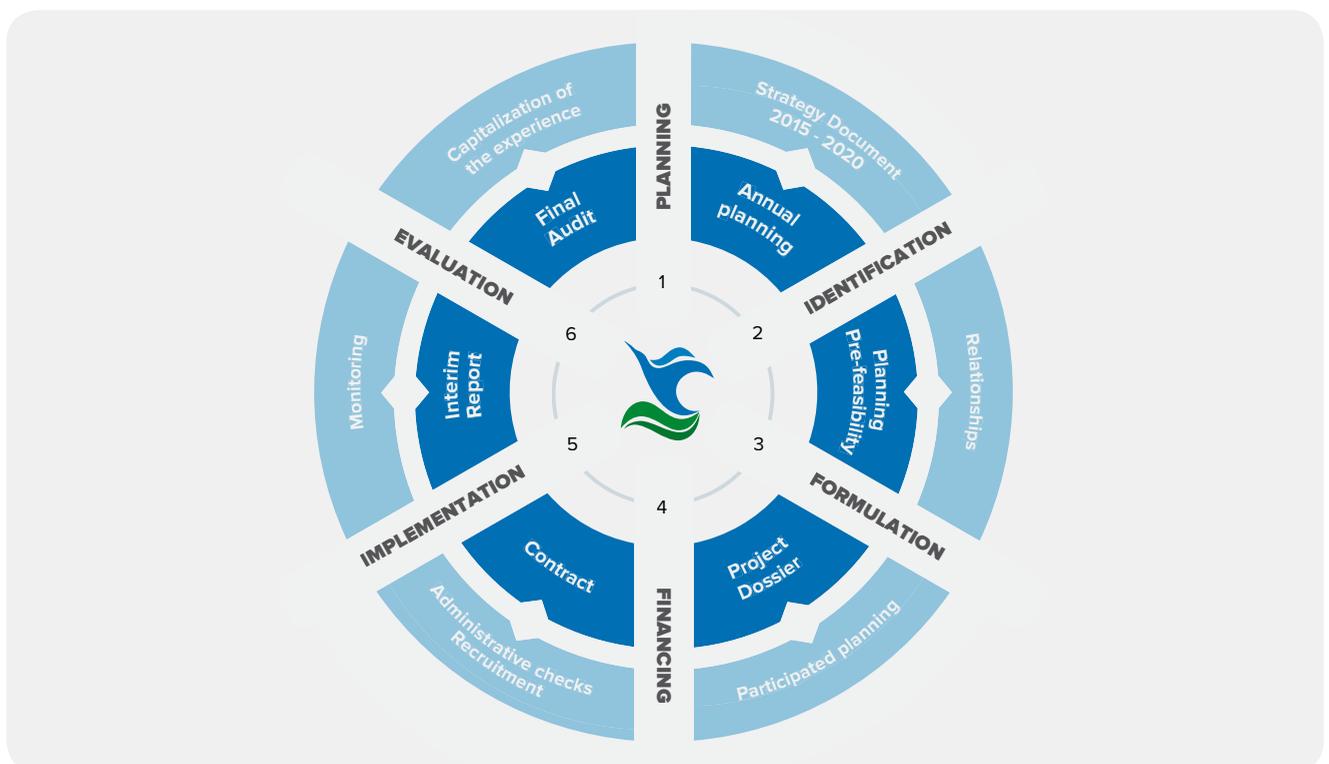
Hence, it was decided to illustrate the Project Cycle Management, highlighting accurately how each of the values sanctioned by COOPI's Charter of Values is implemented.

Solidarity and transparency are at the basis of COOPI's decision-making process, which ranges from defining its strategy document to the annual programming of the Countries in which it operates. COOPI's projects are based on the conviction that nothing must be "imposed top down" but widely defined thanks to the participation of all the actors involved in the process. This guarantees sustainable planning, while meeting true priorities, respecting diversities and aiming at fighting any form of discrimination.

The enhancement of human resources is at the centre of the Organisation's work, from the Headquarters to the local staff. In order to improve the quality of the interventions, responsibilities must be fully assumed at all levels and throughout all the phases of the entire process.

COOPI's activities are always carried out involving the population, with the aim to provide the latter with knowledge and innovative tools capable of improving their living conditions.

The following diagram illustrates the entire project management cycle.



An Organisation that operates in networks

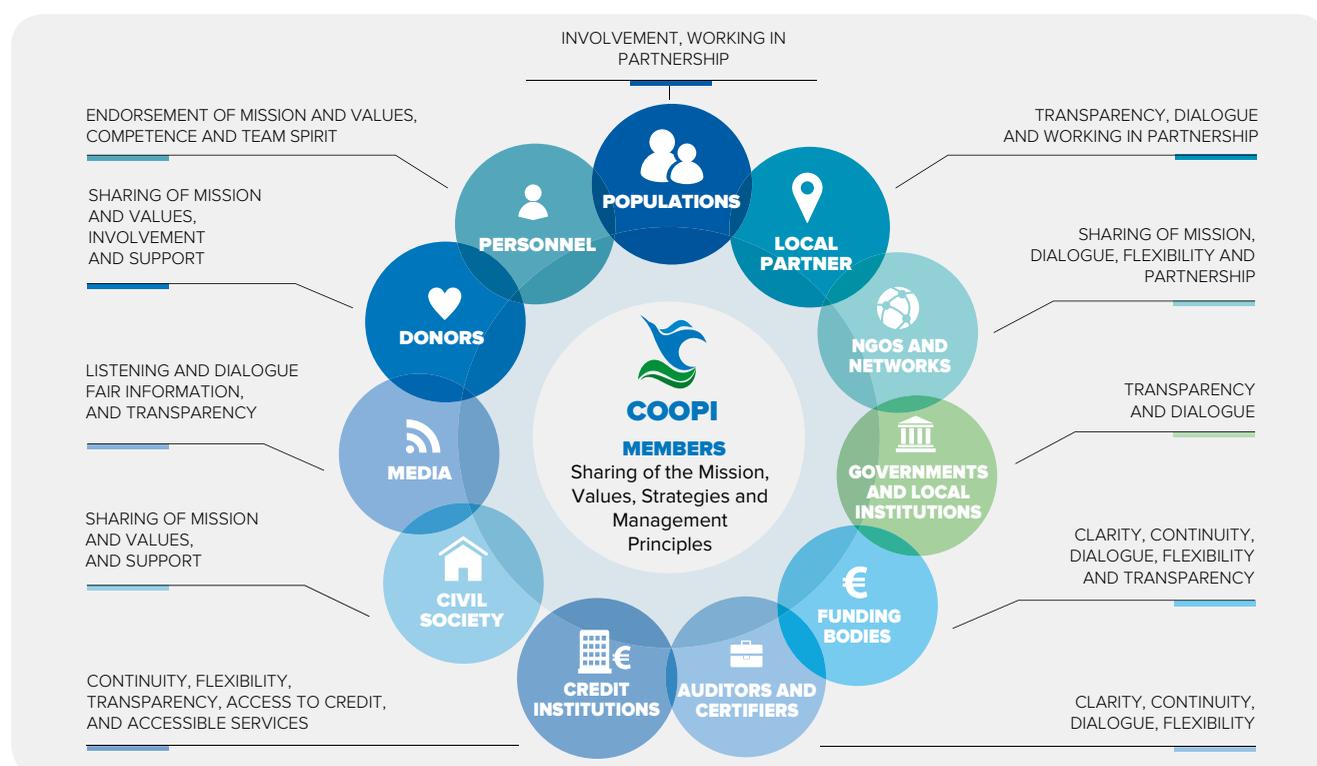
It is in the nature of NGOs like COOPI to operate within networks, working in partnership and supporting and being supported by multiple subjects in contexts that are often far-removed from one another, geographically, culturally and economically.

This characteristic makes COOPI increasingly an facilitator, which:

- **helps to bring together social needs - often extreme - and useful resources**, thanks to its in-depth knowledge of the contexts where it operates and also to its good reputation earned over many years of field work;
- **promotes the local economies and empowerment of the populations of the South of the world**, thanks to its ability to bring out the best energies of the communities where it operates through open participatory processes inspired by the principles of democracy, equality and support for those who are most vulnerable;
- **enhances the impact of field operations** thanks to its ability to improve and coordinate collaboration with local partners, other NGOs and institutions, both local and international;

- **feeds a virtuous circle of trust with institutional and individual donors**, by adopting transparent procedures modelled on best management practices for fair and effective use of the funds placed at its disposal;
- **promotes cultural change also in the Northern Hemisphere**, through continual documentation, organisation of and participation in initiatives on this subject, media communications, and educational activities in schools and many other venues.

The following 'map' seeks to highlight the Organisation's principal stakeholders in order to give a visual idea of the highly complex system of partners and interactions involved on a daily basis (while recognising that no graphic representation can fully express the richness of the relationships within the Organisation and between it and its external stakeholders).



COOPI's network also includes independent organisations, born to support its activities and to cooperate with the Organisation on a regular base.

AMERICAN FRIENDS OF COOPI

Knowing that global issues require collaborative answers and that building innovative partnerships is the best way to obtain a real impact, COOPI has searched for support from private foundations, companies and citizens also in the USA. In fact, it created "American Friends of COOPI," a fund enabling American supporters to make donations to COOPI benefiting

from the tax deductions currently in force in the USA. Further details are available at www.cooopi.us.

COOPI SUISSE

The Organisation works in Switzerland autonomously launching awareness and fundraising campaigns so as to support COOPI's projects in the South of the world, thus entering into relationships with supporters, activists and the civil society. It also maintains institutional relationships with the main international cooperation actors in Switzerland. Further details are available at www.suisse.cooopi.org

COOPI considers networking fundamental to provide adequate answers to humanitarian crises and to guarantee the building of sustainable development paths.

Over the years, COOPI has consolidated complex relationships with international and local partners, in view of:

- **guaranteeing** the realization of integrated and quality interventions by combining COOPI's expertise with other areas of knowledge, be they scientific, technical or local;
- **improving** advocacy skills with reference to the needs

identified on the field in collaboration with local actors (government bodies and organisations of the civil society), international organisations, universities and research centres, as well as with existing networks;

- **promoting** the sharing of experiences, scientific research, as well as thematic and sector capitalization;
- **ensuring** the impact of the actions undertaken.



PHOTO: TRINIDAD BRONTE

COOPI is involved in various Italian and international networks, in which it actively participates

COOPI's Partnership with Universities and Research Centres



COOPI's International Involvement



Other Organisations to which COOPI Belongs



COOPI is also a member of the Italian Multisector Platform for Energy. Furthermore, as a member of the Global Compact, it complies to the Global Partnership for Effective Development Co-operation.

Through the Italian Network on AIDS, Rights and Health, it is represented at: Global Fund Advocates Network – G7 Civil Society Task Force – GCAP (Global Coalition against Poverty – Italia) – Campagna ZeroZeroCinque.

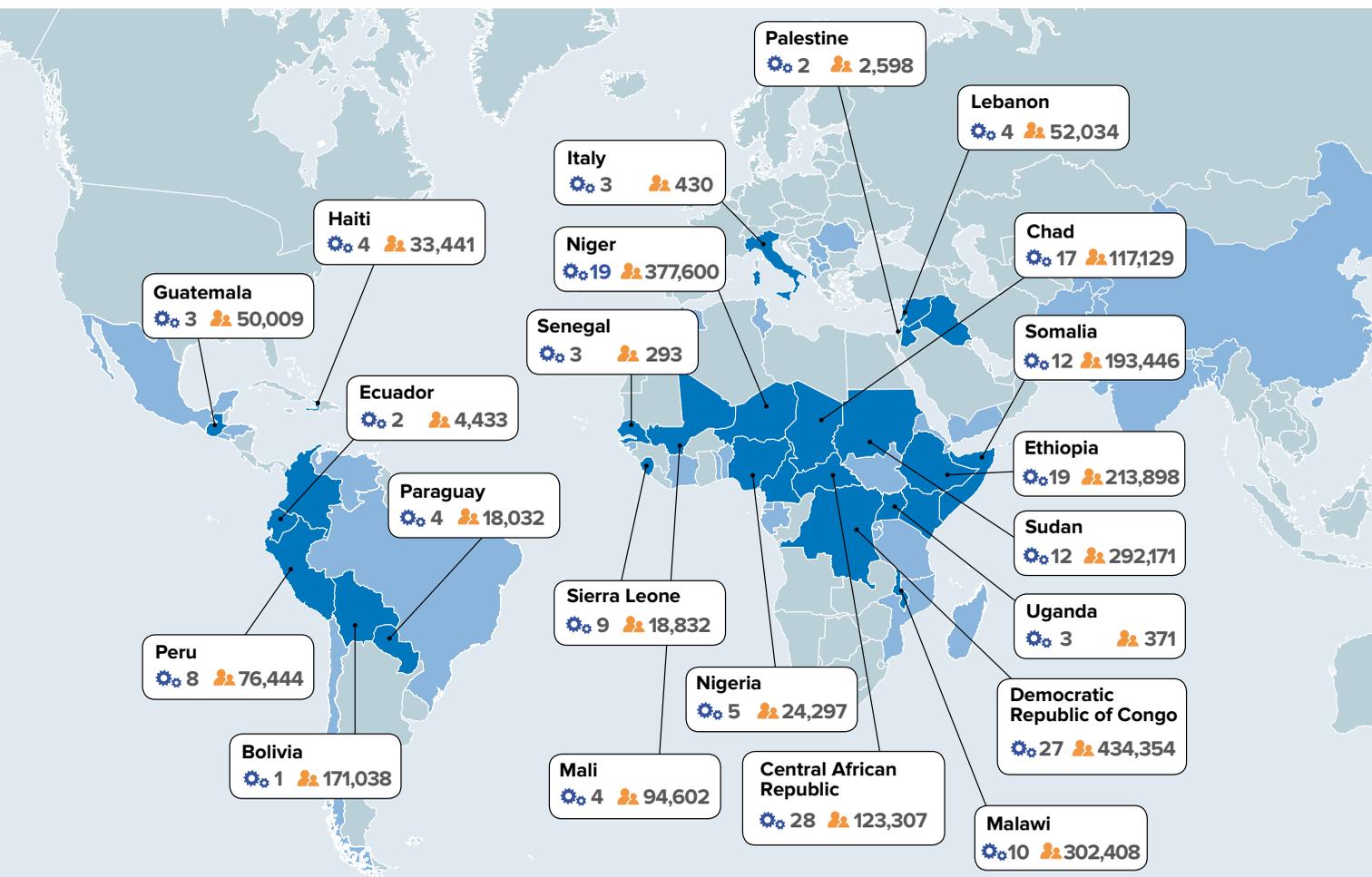
As a member of Link 2007, it adheres to: ASviS (Alleanza Italiana per lo Sviluppo Sostenibile) - IAP (Istituto di Autodisciplina Pubblicitaria) – Forum Permanente del Terzo Settore.

As an associate of CoLomba, it takes part in the AOI (Associazione ONG Italiane).

COOPI's footprint: continuity in innovation

In 2016, COOPI was present in **24 Countries** worldwide, between Africa, the Middle East, Latin America and the Caribbean. In 22 of these Countries, it carried out **173 projects**, mainly concerning emergency and development, while supporting 2,148 children through child sponsorship programme. In 2 Countries (Kenya and Colombia) it established, and continues to maintain, active relationships with various types of stakeholders, without carrying out any humanitarian activities. In total, the recipients reached by COOPI amount to more than **2,600,000**.

In 2017, COOPI expanded its presence to 3 new Countries, Syria, Jordan and Iraq and resumed its activities in Cameroon.



Legend

Number of projects

Number of direct beneficiaries

Together we can make the world a better place - COOPI's 2015-2020 Strategy

In 2015, COOPI approved the 2015-2020 Strategy "Together we can make the world a better place".

The document clarifies the key principles of COOPI's approach, as they are the basis of the Organisation's intervention programmes in the various parts of the world.

- **The individual's centrality**, ensuring protection of human dignity;
- **Analysis of the abilities and vulnerabilities** of the communities with which it cooperates;
- **Sustainability of the Organisation's interventions** by promoting the development of the local territorial abilities and a better preservation and management of existing environmental resources;
- **Participation** of all the groups of interest and involvement of the most vulnerable groups (children, adolescents, women, senior citizens, native people, people with disabilities, AIDS patients, refugees and displaced people);
- **Strengthening** of skills and transferring of know-how through the active involvement and mobilization of communities, institutions and actors of interest present in the areas of intervention;
- **Protection** against all forms of violence and threat to security;
- **Promotion of gender equality** as the possibility for women and men to exercise and enjoy equal rights and opportunities in accessing and controlling resources and participating in decision-making processes;
- **Promotion of Disaster Risk Reduction** (DRR) in all of the Organisation's actions.



PHOTO: IVAN WHITE LAWRENCE

Moreover, the Strategy outlines key areas and lines of intervention for the Organisation’s development and sustainability in the medium and long term by defining **5 regions in which to operate and 5 priority intervention sectors**. The aim is to constantly improve the **quality of response to humanitarian crises** and to **promote innovation on the field** with the **active involvement** of all stakeholders.

The Strategy also sets out several functional goals, considered essential to achieve the broader ones: constant adaptation of the **organisational structure**; strengthening of **partnerships**; capitalization and internal sharing of **know-how**; development of activities also in **Italy**; **increased fundraising and accountability** to all stakeholders.

STRATEGIC OBJECTIVES

5 AREAS OF INTERVENTION AT REGIONAL LEVEL

West Africa, Central Africa, East and Southern Africa, the Middle East, Latin America and the Caribbean

PRIORITY INTERVENTION SECTORS

Food and Nutritional Security, Protection, Water and Hygiene, Environment and Disaster Risk Reduction

QUALITY OF THE RESPONSE TO HUMANITARIAN CRISES

Integrated approach; innovative technologies and systems; strengthening of skills for analyzing contexts; building of partnerships and networks; coordinated approach between humanitarian actors

PROMOTION OF INNOVATION ON THE FIELD

Use of cutting-edge technical and technological solutions; intervention approaches in continuous evolution; projects in partnership with Universities and Research Bodies

INVOLVEMENT OF STAKEHOLDERS

Practical communication concerning contents, innovative in its form, targeted to each stakeholder



It is possible to view COOPI’s entire 2015-2020 Strategy “Together we can make the world a better place”, at www.cooopi.org

Addressing complexity: a regional approach to crises and development

The global humanitarian scenario is in rapid and continuous evolution and there is a steady increase of needs arising from natural disasters and social-political crises.

Between 2005 and 2015, crises due to natural phenomena, exacerbated by the increased intensity and frequency of the effects of climate change, caused the death of over 700,000 people and left about 23 million people homeless. Moreover, according to the data released by UNHCR in 2014, the numerous social-political crises in recent years - among which the Syrian crisis is of significant importance - caused the total number of refugees, displaced people and asylum seekers in the world to exceed 50 million people. Such figures had not been registered since World War II. In addition, the world's urban population is growing. In 2014, according to the latest UNDESA data, 54% of the world's population lived in cities. This figure is expected to reach 66% in 2050 with an urban population increase around 2.5 billion people, of whom about 90% will be mainly concentrated in Asia and Africa.

In order to face such severe and widespread phenomena, it is necessary for humanitarian aids and development cooperation to experience constant evolution. An indispensable factor of said evolution is the implementation of a regional approach, thus no longer only local, in planning and implementing interventions. Moreover, the extensive experience acquired on the field in various sectors and the ability to find innovative solutions are further elements that contribute decisively to the effectiveness in addressing humanitarian needs in the short-term. They also allow to increase resilience, reduce poverty and promote sustainable development in the medium and long term. Hence, with the 2015-2020 Strategy "Together we can make the world a better place," COOPI identified five priority intervention regions outlining scopes of action and lines of intervention for each one of them.

REGIONS	No. OF PROJECTS IN 2016 *	No. OF BENEFICIARIES IN 2016*
● West Africa	57	632,753
● Central Africa	55	557,661
● East and Southern Africa	56	1,002,293
● Middle East	6	54,632
● Latin America and the Caribbean	22	353,396
TOTALE REGIONI	196*	2,600,735

* Data concerning projects in Italy not included: 3 projects, 430 beneficiaries. Total including data concerning projects in Italy: 199 projects, 2,601,165 beneficiaries.

West Africa and the Lake Chad Basin

In West Africa, COOPI operates in seven Countries: Chad, Mali, Niger, Nigeria, Senegal, Sierra Leone and Cameroon. In the latter Country, COOPI resumed activities in 2017 after several years of absence.

The main challenges for those who live and work in West Africa are drought and desertification, which have alarmingly worsened due to the ongoing climate change process, to a demographic explosion and recurrent epidemics, political instability, economic frailty and criminality. All the above accompanied by internal conflicts, in particular due to the presence of various armed groups linked to Islamic fundamentalism and to conflicts between breeders and farmers that often cause many victims in the villages.

In this context, **17 million people in the Lake Chad Basin** live in an area that has been facing **one of the worst humanitarian crises** in the world for years. Actually, in figures, the worst that Africa has ever faced. Since 2009, the violence perpetrated by the Nigerian extremist group Boko Haram in Central and West Africa has never ceased, and attacks against the local population have become the norm.



PHOTO: COOPI ARCHIVE



SAHEL

- **4** food crises since 2005
- **30 million** people (out of 150) suffering from food insecurity
- **4.7 million** people suffering from acute malnutrition
- **4.9 million** displaced people and refugees

COASTLINE

- **28,000** people infected with the virus Ebola
- **13,000** deaths due to Ebola

LAKE CHAD

- **2.3 million** displaced people
- **7 million** people (out of 20) suffering from food insecurity
- **200,000** refugees
- **515,000** children suffering from severe malnutrition
- **Limited access** to health, water and education services
- **3 million** children excluded from the school system
- **300,000** children in conditions of vulnerability

MIGRATION EMERGENCY

- **7,000** deaths in 2016
- **363,000** (from the sea) in 2016, of which 45% in Italy

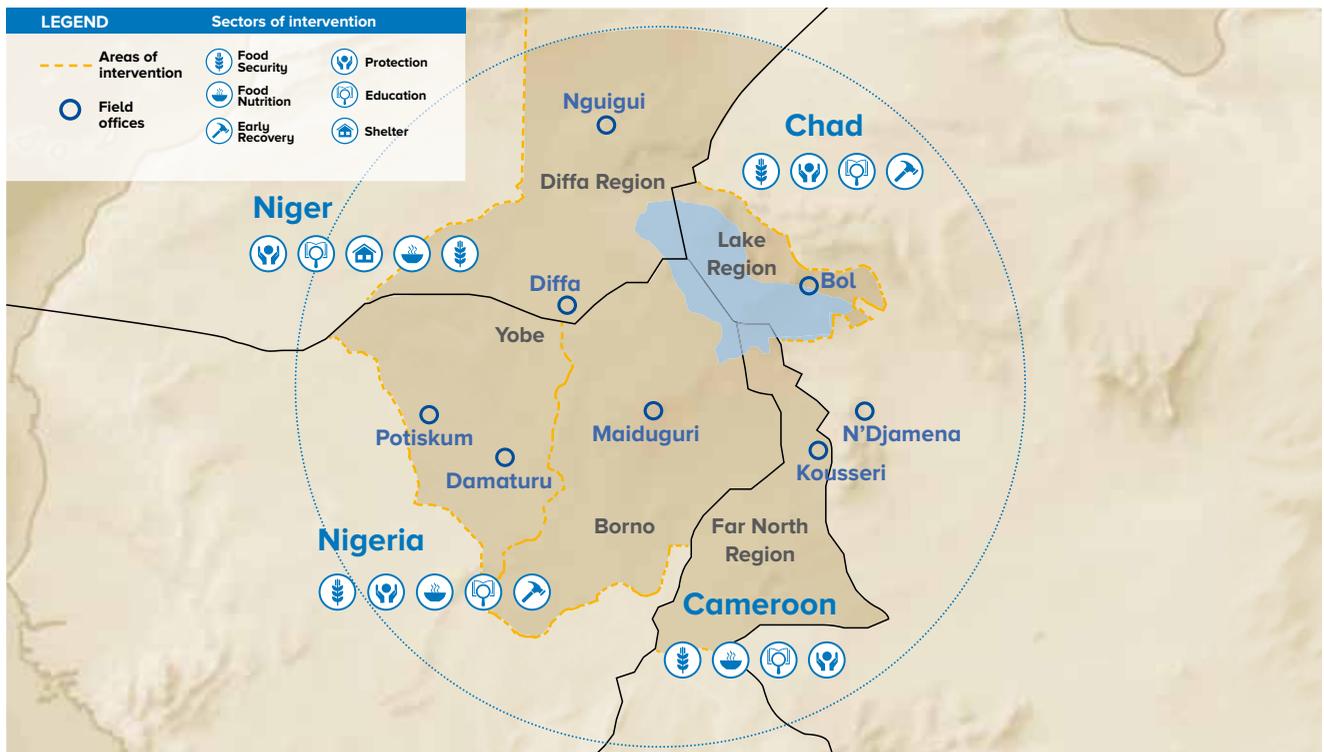
COOPI's interventions in this region are focused on the fight against malnutrition, the improvement of food security and protection, disaster risk reduction and the promotion of sustainable energy with the ultimate aim to strengthen the populations' capacity to withstand external shock and stress.

Since 2014, COOPI has responded to the crisis in the Lake Chad Basin with interventions in several Countries facing the lake: Niger, Chad, Nigeria and, since 2017, Cameroon. COOPI put in place a multi-sector intervention program, meeting first of all the immediate essential needs of the affected communities. Then, as soon as possible, it promotes resilience and gradual independence: **food security, nutrition, protection and education** are the pillars of a long-lasting intervention, organized in each area on the basis of the specific needs, supporting **more than 300,000 people, including numerous**

refugees and internal migrants escaping from the violence of Boko Haram's militants and from drought.

COOPI's increasing attention and efforts are addressed to migrants present in the region. Some pilot experiences are already underway in Niger and Senegal with reference to the protection of migrants in transit along the central sub-Saharan route (psychological and psycho-social assistance) and the social-economic reintegration of returning migrants, in partnership with IOM.

In the Lake Chad Basin, COOPI works with **AICS - Italian Agency for Cooperation and Development** with leading international partners such as **ECHO, UNICEF, UNHCR, Swiss Cooperation, IOM**, with the **United Nations' agencies** and with the **local authorities** and **non-governmental organisations** present on the territory.



Further details on COOPI's interventions in Central Africa and the Lake Chad Region are available at www.coopi.org, under the pages devoted to the activities carried out in the single Countries. It is also possible to download the publication "Lake Chad Basin Regional crisis response."

Central Africa



In Central Africa, COOPI has been operating since the Seventies in the Democratic Republic of Congo (DRC) and the Central African Republic (CAR), both mangled by decades of dictatorship and armed fights.

The Democratic Republic of Congo has an estimated population of 82 million with hundreds of different ethnicities often in conflict among each other. COOPI has been present in parts of this Country since 1977 with emergency and development projects. COOPI's intervention in the DRC - which is the recipient of the most long-lasting UN humanitarian mission in history - has evolved over time and is divided into several sectors such as: **preventing and treating malnutrition; providing training on good hygiene practices; rehabilitation of wells and lavatories; the distribution of food and seeds; training of farmers** on cultivation techniques and the sale of agricultural products in order to face food shocks and to increase the population's resilience; **psycho-social support; free health care for women and children** victims of violence; **projects related to disarmament, demobilization and the reintegration of children associated with armed groups.** In addition, through child sponsorship in the DRC, COOPI supports children living in the streets and girls accused of witchcraft.

In the Central African Republic, COOPI began operating in 1974 (the most dated international humanitarian organisation active in situ), and has never left the Country since. The CAR has been facing a serious humanitarian crisis since 2013. Since 2016, it has a new President, whose plan for relaunching the Country has received the international community's agreement and commitment to support. However, at present it has not been able to start a disarmament process and the situation is still characterized by absolute emergency in most of the territory. Currently, about 400 thousand people in 7 prefectures benefit from **COOPI's support through the management of 4 large facilities for displaced people in Bambari, food distribution, projects related to food security, protection and education in situations of emergency.** COOPI is also involved in **infrastructure rehabilitation** operating in territories where the activities of humanitarian operators are strongly hindered by isolation and lack of security, as well as by a significant under-financing of the emergency.

DRC

- **80 million** inhabitants, 87.7% of whom live below the threshold of poverty
- More than **70 armed groups**
- **Inflation** steadily growing
- At least **75 companies** operating in the national territory, partially or totally in the hands of a tight oligarchy
- **Selling off of major sales rights** to Chinese companies
- **467,473** refugees surveyed, mainly from Rwanda, CAR, Sudan, Burundi, Angola
- **3.7 million** displaced people

CAR

- **5 million** inhabitants of whom almost 50% depend on humanitarian assistance to survive
- About **50%** of basic health services provided by humanitarian workers
- **460,000** refugees in neighbouring Countries
- **520,000** displaced people
- Nearly a **thousand security incidents** since the beginning of 2017, of which 48% due to armed groups and 46% criminal
- **+100,000** new refugees registered since the beginning of 2017.



Further details on COOPI's interventions in Central Africa are available at www.cooopi.org, under the pages devoted to the activities carried out in the single Countries.

East and Southern Africa



In East and Southern Africa, COOPI operates in Ethiopia, Malawi, Somalia, Sudan and Uganda. In addition, Nairobi (Kenya) hosts COOPI's East and Southern Africa Regional Coordination Headquarters.

These are areas characterized by chronic water scarcity, frequent droughts and an economy predominantly based on pastoral farming and agriculture. Human development indicators are among the worst in the world. **COOPI's intervention programmes mainly concern the sectors of Food and Nutritional Security, Water and Hygiene, Environment and Disaster Risk Reduction**, and are structured on the basis of the needs and specificities of each context.

To reduce the levels of malnutrition and to fight poverty in the most vulnerable groups, COOPI realizes direct food security interventions and promotes the improvement of small farmers' and craftsmen's income through the integration and diversification of their livelihoods and the increase of their productive capacities by distributing seeds, agricultural tools and food vouchers. Moreover, COOPI trains farmers and shepherds on the best practices related to cultivation and the care of livestock, and supports the start-ups of small family-owned businesses (which also contribute in deterring irregular immigration).

In order to strengthen resilience to climatic shock, **COOPI works with the aim to increase access to drinking water through the rehabilitation of water points. It also promotes efficient rainwater collection and irrigation systems, improves sanitation in homes, schools and health facilities and supports the diffusion of good hygiene practices.** Recently, COOPI was also selected by international donors for the rehabilitation of water basin dams, interventions that allow populations to go back to populating areas abandoned due to the lack of water.

To prevent and fight diseases, COOPI provides emergency medical services and outpatient care for the treatment of HIV and tuberculosis, in collaboration with healthcare facilities and local institutions.

COOPI also promotes the diffusion of low-impact energy sources and a more sustainable and integrated environmental management in local communities (such as providing the so-called improved stoves or promoting the diffusion of solar energy).



HORN OF AFRICA

- **Widespread and very severe drought:** vast areas with drastically reduced rainfalls (between 50% and 90%)
- **12.8 million** people suffering from food insecurity (figure in rapid growth)
- **4 million** people among whom 600,000 children suffering from severe acute malnutrition
- **15 million** people in need of support in order to access and properly use water
- **6 million** children excluded from the school system
- **2.3 million** refugees
- **2.1 million** displaced people



Further details on COOPI's interventions in East and Southern Africa are available at www.cooi.org, under the pages devoted to the activities carried out in the single Countries.

Middle East and the Syrian crisis



In the Middle East, COOPI is present in Syria, Iraq, Lebanon, Jordan and Palestine.

Since 2016, COOPI has been developing an intervention strategy in this area at regional level with an integrated approach aimed at the immediate management of the humanitarian crisis and at strengthening the populations' resilience whenever possible.

The Syrian Crisis, which started in 2011 in Syria and in 2013 in Iraq, also affects neighbouring countries in different ways: in this area, about 13.5 million people are in need of some form of humanitarian assistance, millions of people suffer from insufficient access to food and clean water, children under the age of five only lived in wartime and many schools are closed. Military campaigns have followed one another uninterruptedly and violations of the rules of the International Humanitarian Law are repeatedly carried out. This has caused a massive movement of refugees and displaced people in the region. Lebanon and Jordan, besides Turkey and Egypt, are experiencing a strong economic impact with reference to basic services due to the massive arrival of refugees. Lastly,

the strong politicization of the conflict makes humanitarian interventions increasingly complex.

COOPI has contributed to the management of this very serious humanitarian emergency in Syria by carrying out **interventions aimed at promoting food security and self-support addressed to the most vulnerable**. Moreover, thanks to financing and collaboration with AICS - Italian Agency for Cooperation and Development, COOPI supports 18,360 vulnerable people in Syria between displaced people, refugees or members of hosting communities. However, in Syria, COOPI has implemented tools that work more broadly toward food security and protection, activating mobile centers and first aid centers for displaced people coming from the areas most affected by the crisis (from Aleppo to Raqqa to Idlib). It has also increased resilience and self-support (for instance, by supplying tools to start vegetable gardens and poultry pens), with a particular focus toward people with disabilities, both physical and psychological, as a result of the crisis and the armed conflict.

In Iraq COOPI has been providing access to emergency education since 2017 (psychological support to reduce the



PHOTO: IBRAHIM MALLA/SARC

traumatic effects of the conflict on children). It also supports the return to primary and secondary formal education, with the reopening of schools in areas devastated by the war, in the territories south of Mosul. Moreover, it has restored the water distribution and purification plants destroyed during ISIS's occupation, spreading correct practices regarding the use of water and hygiene and promoting risk-reduction campaigns related to the heavy presence of anti-personnel mines in the territory.

In Lebanon and Jordan, COOPI has provided assistance to refugees by meeting their most immediate needs (distribution of blankets and clothing, creation of mobile clinics, epidemiological surveillance actions and vaccination programmes). It then started to carry out actions to strengthen resilience, supporting both hosting communities and refugees with actions related to child protection, school support, improvement of water conditions and basic hygiene. Also thanks to the support of AICS - Agenzia Italiana per la Cooperazione allo Sviluppo, COOPI has implemented **Cash for Work programmes in these countries. To date, said programmes have allowed the rehabilitation of schools, infrastructures, urban public spaces and sports facilities**, contributing to reduce social tensions between hosting communities and refugees. In Lebanon and Jordan COOPI is currently carrying out education and school restoration interventions in historically more difficult areas such as the Beqaa Valley in Lebanon and Balqa in Jordan. COOPI's aim is to strengthen formal education programmes, with the insertion of psychological support material for children who have suffered physical and psychological traumas. Another aim is the restoration of comfortable and healthy environments. In this view, COOPI's intervention in Lebanon and Jordan aims at providing support to local populations and refugees creating small businesses or looking for employment with special attention toward strengthening the capacity of job insertion of vulnerable people.

In Palestine, COOPI has been active especially in promoting professional training since 2002. This has facilitated the creation of adequate connections between schools and the labour market, supporting small businesses created by young people. From 2006 to 2013, it expanded its activities in the

Gaza Strip, focusing mainly on **waste management**. Since 2016, it has been implementing **protection programmes through a psycho-social support for adolescents** in East Jerusalem. Moreover, in the second half of 2017, COOPI plans to launch an **assistance programme at the Shu'fat refugee camp** in East Jerusalem.

SYRIA

- **Over 6 years** of conflict
- **13.5 million** people are in need of humanitarian assistance
- **7 million** people do not have sufficient access to food
- **7 million** children live in poverty
- **30%** of children are excluded from the school system
- **4.8 million** refugees
- **6.6 million** displaced people

DISPLACED PEOPLE AND REFUGEES IN IRAQ, LEBANON AND JORDAN

- **3.3 million** displaced people and **250,000** Syrian refugees in Kurdistan-Iraq (28% increase of the population)
- **1.5 million** Syrian refugees in Lebanon (27% increase of the population)
- **655,000** Syrian refugees in Jordan (10% increase of the population)



Further details on COOPI's interventions in the Middle East are available at www.coopi.org, under the pages devoted to the activities carried out by the single Countries.

Latin America and the Caribbean



COOPI has been operating in Latin America since 1967 and is currently present in Guatemala, Haiti, Colombia, Ecuador, Peru, Bolivia and Paraguay. La Paz (Bolivia) hosts COOPI's Latin American and Caribbean Regional Coordination Headquarters.

Over the years, COOPI's role in the region, similarly to that of international cooperation in general, has deeply changed. Nowadays, international NGOs have a key role especially in dealing with humanitarian crises and in the subsequent phase of accompanying throughout the reconstruction processes. With reference to more traditional interventions in the economic and social development sector, the role of international NGOs is increasingly oriented toward providing technical support to local actors (institutional and non-governmental / civil society).

Latin America and the Caribbean are areas exposed cyclically to calamities produced by natural disasters (hurricanes, floods, earthquakes, tsunamis, droughts) causing serious human losses and compromising the means of livelihood in the most vulnerable areas, thus in vast portions of the territory.

In this context, **COOPI is carrying out emergency interventions aimed at reducing disaster risks and at increasing the resilience of the communities involved.** In Ecuador, for instance, after the earthquake that hit the provinces of Esmeraldas and Manabí on 16 April 2016, in collaboration with local partners and other humanitarian actors, COOPI first of all aided the population affected by the earthquake, ensuring safe access to water, the construction of suitable shelters, the restoration of livelihoods, and a service of psychological support for the community's most vulnerable groups. Subsequently, also thanks to a financing from the European Commission, COOPI supported about 200 families in the area by launching fair-trade business activities with the capital, Quito.

Therefore, COOPI's key interventions in the region consist in programmes related to Disaster Risk Reduction and Food Security, as well as Protection and safeguard of the rights of vulnerable groups, and Good Governance. **A new important challenge to which COOPI is responding to with its activities in the region is urban risk.** Millions of people - the so-called environmental and economic migrants - are moving from rural areas to the big cities, which are rapidly expanding. This is the

case of Lima, for example, where COOPI has been operating for several years now. Currently, it counts 7.6 million inhabitants (almost a quarter of the inhabitants of Peru) and lacks a proper town plan - with all the consequences that this entails from the point of view of environmental and geological risks - as well as infrastructures and basic services, etc.

Moreover, COOPI's work in this area is based on providing technical support to local operators, concerning capacity building and on transferring know-how, thus not only responding to timely needs, but also transferring skills and working in network.

NATURAL DISASTERS

- **2010 Earthquake in Haiti:** 220,000 deaths, 1.5 million displaced people in more than 1,500 formal and informal camps. In 2015, about 60,000 people still resided in 45 shelters
- **2014-17: Drought of Corredor Seco:** +80% of corn and bean crops destroyed, +10,000 malnourished children registered
- **2016 Earthquake in Ecuador:** 670 deaths and 28,000 displaced people in formal and informal camps
- **2016 Floods in Paraguay:** 150,000 people affected, 80,000 people assisted in shelters
- **2016 Hurricane Matthew in Haiti:** 546 deaths, 128 missing, 439 injured, 750,000 people with urgent need of food, and 1.4 million people in need of humanitarian assistance; 2.1 million people involved, 240,000 homes affected, 175,000 displaced people in 224 emergency shelters (5,000 in April 2017 in camps for displaced people), 1 crop completely destroyed and an increase in cholera cases from 11% to 49%
- **2017 - Floods in Perú (Niño Costero):** 1 million people affected



Further details on COOPI's interventions in Latin America and the Caribbean are available at www.cooopi.org, under the pages devoted to the activities carried out in the single Countries.

Main sectors of intervention in 2016

PROTECTION

- More than 300 children associated with the armed forces reunited with families
- Medical and psychosocial support to 26,000 children
- Support to more than 7,500 victims of Gender Based Violence
- Access to drinking water for 36,000 displaced people
- Temporary accommodations for 850 families



DISASTER RISK REDUCTION

- 160,000 people benefitting from strengthening activities of the DRR capacities
- 91 municipalities strengthened
- 107 brigades trained and active on the territory
- 83 simulations carried out (contingency/evacuation plans)



FOOD SECURITY

- 450,000 people in emergency contexts supported through food distributions and 52,000 through cash transfer
- 26,000 tons of food distributed
- 228 tons of seeds provided to 38,000 farmers
- Over 25,000 farmers trained
- 11,000 animals distributed
- 1,000,000 animals vaccinated
- 3 production chains supported



ENERGY

- 80 members of various non-governmental and international organisations trained on access to energy in humanitarian contexts
- Access to electricity for 16,000 people



WATER AND HYGIENE

- Access to drinking water for 300,000 people
- Access to sanitation for 50,000 people
- 150,000 people reached through awareness campaigns
- 100 structures created and 100 rehabilitated



NUTRITIONAL SECURITY

- Support to 100,000 children and 15,000 pregnant women and nursing mothers
- Training of over 2,000 healthcare professionals and 2,200 community volunteers
- 150 Nutritional Units created/supported



TRAINING

- Access to primary education for over 80,000 children
- Literacy of 700 young people
- Professional training for 1,000 young people
- Over 1,000 teachers trained
- 88 schools supported
- 137 classrooms equipped with teaching aids



Strategic partnerships with the philanthropic and entrepreneurial sectors

Since 2016, COOPI has further strengthened its search for dialogue and partnerships with private, family-owned and corporate foundations. This follows the certainty that Foundations represent strategic stakeholders in the Organisation's development path.

In line with its global positioning, COOPI has been profiling and subsequently contacting Foundations in Italy, Switzerland, Europe and the USA since 2016 (regarding its activity in the USA, see also paragraph "An organisation that works in networks" of this document).

The approach used is the "Partnership Cycle Management", which places the search for dialogue at the centre of a mutual listening strategy, thus overcoming the traditional (and

by now ubiquitous) donor/implementer dichotomy. Hence, COOPI proposes itself as a potential partner implementing programmes that fall within the priority areas of the profiled Foundation or Enterprise. However, at the same time, COOPI is open to know to the experiences and good practices of its partner Organisations, Foundations or Enterprises, involving them whenever possible in a real partnership, besides the collaboration for the co-financing of project shares.

Specifically, in 2016, COOPI formalized new partnerships in Italy with the following Foundations:



FONDAZIONE SAN ZENO

Project

"Fostering youth employment through professional training in East Jerusalem"



FONDAZIONE MEDIOLANUM

Project

"Cenerentole di Bukavu" (Cinderellas of Bukavu) aimed at improving the reception and education of girls accused of witchcraft in the Democratic Republic of Congo"



FONDAZIONE PROSOLIDAR

Project

"Promoting the use of renewable energy for social development in Sierra Leone"

fondazione **sanzeno**



fondazione
mediolanum
onlus



First contacts were sought in Switzerland and both COOPI Milan and COOPI Suisse held there their first meetings. At the end of 2016, the first partnership agreement was signed with Altamane Foundation - a foundation in Geneva focused on culture - for the project "Cultural training and development in Haiti" implemented in the Caribbean Island.

In Europe, COOPI received a small but important contribution from the French Foundation Artelia Group for a Disaster Risk Reduction project in Guatemala. In Germany, the Munich Re Foundation, within the Global Risk Award competition, awarded COOPI's project concerning the

mapping of seismic risks in Haiti as one of the top 10 proposals received.

For 2017, COOPI foresees to continue strengthening the contact and dialogue with philanthropic entities in the aforementioned Countries. The aim is to reinforce COOPI's offer to be considered as a potential partner and to balance the dialogue with the corporate sector adopting the same strategy used with the Foundations, proposing impacting partnerships and internalised projects of corporate social responsibility.



Activity in Italy: research, higher training and food distribution to the needy

In Italy, COOPI is carrying out two specific projects of research and higher training, as well as awareness, communication and fundraising campaigns. Moreover, it has long been committed to distributing food to people in need.

As is well known, Italy is not free of growing poverty and fragility involving ever-larger sections of the population: Istat estimated in 2015, almost 5 million residents to be in condition of absolute poverty and nearly 8 million in condition of relative poverty.

The COOPI food distribution initiative, spontaneous idea developed by Father Barbieri and expanded over time, reaches today about 350 people, for a total of about 700 kg of food distributed each year thanks to the commitment of 15 volunteers.

COOPI is developing a project to further develop the initiative with the goal of reaching approximately 1,000 people in the coming years.

This activity is one of those that COOPI intends to develop in the coming years in Italy, enhancing the experience gained in the countries where it has operated for more than fifty years with the primary goal of contributing to reducing the vulnerability of the weakest bands.



COOPI communication

COOPI's communication constantly rotates around three major objectives: to increase the Organisation's fame, to strengthen the relationship with donors and partners, to spread the knowledge of the most important issues concerning international cooperation to the general public.

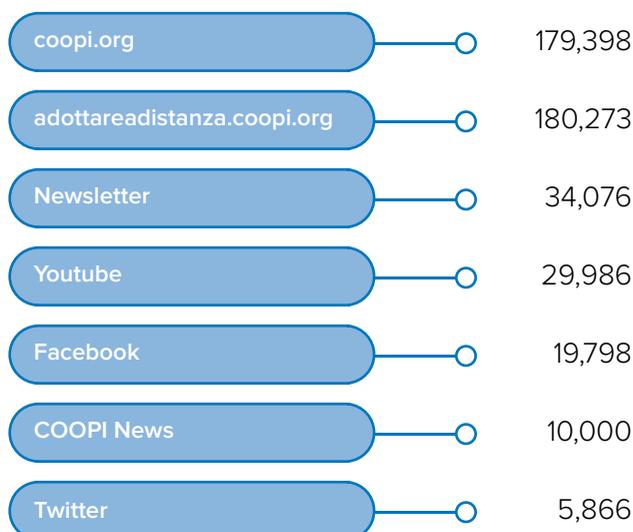
In order to pursue these goals, COOPI has been engaged, on the one hand, in the usual production of communication materials such as newsletters, reports and Country brochures, adding for the first time the creation of a brochure of the crisis response; on the other hand, it has continued to take up the web and social media challenge, as announced in the previous Annual Report, by continuing to increase and diversify its offer of contents on said means.

All the work carried out in 2016 was implemented under these guidelines and focused on the aspects of internationality and storytelling. The international aspect - which characterizes an organisation such as COOPI - is highlighted by the increase of news coming from the Countries of intervention: COOPI's projects, results and collaborations in different parts of the world were reported on its website; whereas, COOPI's storytelling formula allows to highlight the stories of people whose lives have significantly improved thanks to international cooperation projects, as well as of recipients who have become protagonists and actors of change, and of operators who have witnessed and supported the many interventions.

Focus: press review

In 2016, COOPI's press releases amounted to 483 and the most significant ones focused on the Lake Chad Basin emergency. In particular, in Diffa, Niger, COOPI had the pleasure to welcome crews from Great Britain, Spain, France and Italy, as they documented the flight of millions of people from the terror of Boko Haram and the humanitarian assistance that allows them to survive.

Number of COOPI followers



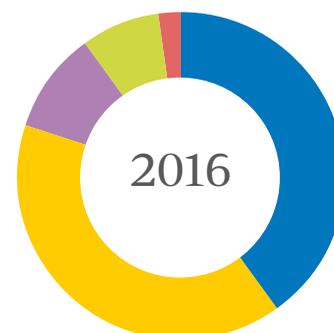
COOPI's resources

Financial report

BALANCE SHEETS (In Euros)	2016
ASSETS	
Net fixed assets	982,642
Receivables from donors	2,453,494
Receivables from others	828,978
Liquidity	7,014,685
Accrued and deferred assets	-
Deferrals for ongoing projects	17,420,455
TOTAL ASSETS	28,700,254
TOTAL ASSETS	
Common provision	70,000
Other free provisions	519,588
Profit for the year	2,138
TOTAL NET ASSETS	591,726
Provisions for risks and charges	72,721
Severance payment provision	438,517
Payables to banks	264,879
Other short-term payables	2,877,468
Accrued and deferred liabilities	146,876
Deferrals for ongoing projects	24,308,067
TOTAL LIABILITIES	28,700,254
PROFIT AND LOSS ACCOUNT (In Euros)	2016
INCOME	
Projects income	28,491,621
Annual fees	7,500
Donations	910,824
Refunds and various incomes	22,249
Financial incomes	587,914
TOTAL	30,020,108
EXPENSES	
Expenses for projects	26,744,960
HQ personnel and collaborators	1,599,100
Institutional charges	637,753
Overheads	498,244
Financial charges	537,913
TOTAL	30,017,970
BALANCE	2,138

Where the Funds come from

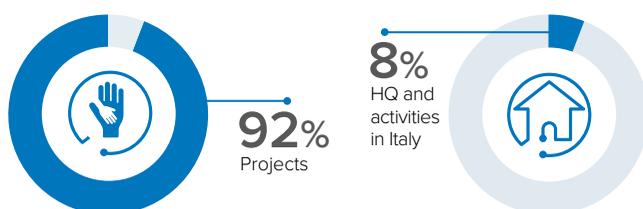
	2016
● International organisations	40%
● European Union	40%
● Private bodies and individuals	10%
● Other Governments	8%
● Italian Govt. and local bodies	2%



Use of Funds by Operating Sector

● Humanitarian assistance	29%	
● Health	21%	
● Agriculture	20%	
● Water and sanitation	12%	
● Education	5%	
● Socio-economic services	5%	
● Others	5%	
● Governance/human rights	2%	
● Energy	1%	

Use of Funds



COOPI's Report has been certified by BDO Italia SpA.



The Report and related asseveration letter are available at www.coopi.org

Use of Funds by Geographical Area



Central Africa	37%
East and Southern Africa	25%
West Africa	22%
Latin America and the Caribbean	9%
Middle East	4%
Italy	3%

COOPI's donors and supporters

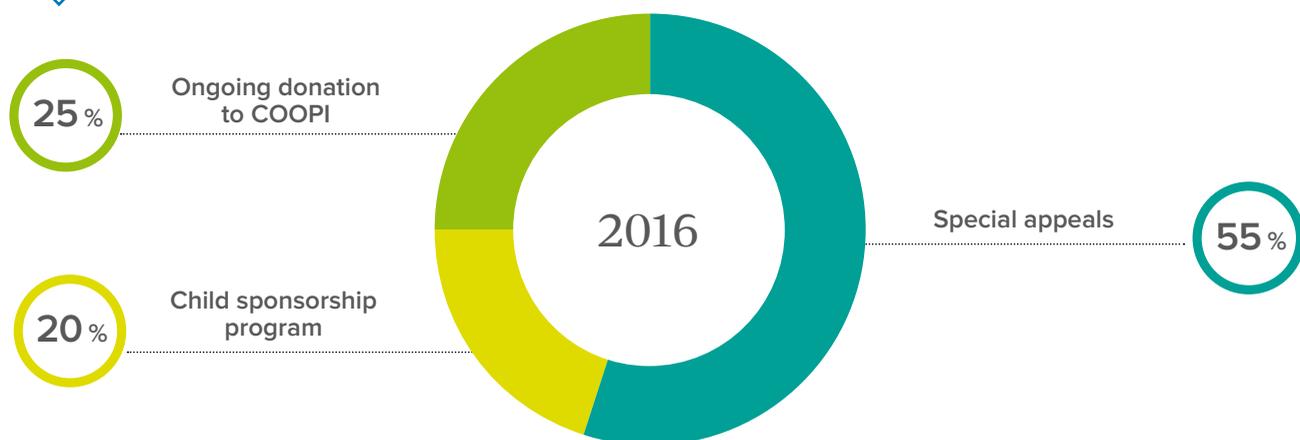
COOPI has always relied its activity in a decisive measure on the so-called "institutional" funds, coming from public or private bodies whose mission is to select and fund international cooperation projects considered worthy. This choice is closely related to the organisation's modus operandi and is based mostly on the realization of structured projects, with the objective to help the communities involved in the projects grow from within. The aim is to help them become autonomous over time. These are projects which, together with interventions aimed at dealing with specific emergency situations, are characterized by significant promotion of cultural changes and generation of virtuous economies. Projects of this type require significant investments, whose returns become evident in the medium-long term. Consequently, they do not find correspondence with many people's desire to make donations and see the results of their contribution in the short-term. **Institutional donors**, such as the European Commission or the UN agencies, have a more "technical" approach to the matter and are more inclined to take into consideration longer timeframes for completion. However, **this type of body requires for the organisations financed to prove in very specific ways the results achieved and the changes obtained. Therefore COOPI carries out an important accounting activity toward its donors.**

COOPI's business model identifies institutional donors (States, supranational agencies, cooperation bodies) as priority stakeholders. **Dialogue and constant search for interaction and fundraising with private entities, also, have significant importance for COOPI**, beyond the figures outlined above, **because it is the underlying reason of being a civil society and non-governmental organisation.**

In the generic definition of Private Fundraising, initiatives include:

- dialogue and development of partnerships with private foundations, linked to the philanthropic world in Italy and other Western Countries (European Union, United States, Switzerland), aimed at co-financing COOPI's projects
- the realization of initiatives with corporate companies, mostly in Italy, for the support of specific COOPI campaigns
- the articulation of specific fundraising proposals for private citizens, carried out through multiple channels such as child sponsorship (multi-annual education projects supported through repeated donation), continuous donation to COOPI, occasional donation to COOPI (following fundraising appeals), specific campaigns such as "SMS solidale" (Solidarity SMS) and "Carta, Nastri e Solidarietà" (Christmas campaign), "5x1000" campaign (Italian taxpayers can donate 0.005% of their taxation to COOPI), the legacy campaign to increase donations in memory to COOPI.

What they choose





SOLIDARITY SMS CAMPAIGN 2016

Thanks to the SMS Solidarity Campaign, from 17 January to 7 February 2016, € 80,170 have been raised for the fight against malnutrition in Mali.

Spokesperson Camila Raznovich.

The campaign has been freely promoted by Mediaset, La7, Grandi Stazioni and Cento Stazioni.

TV: 9 national and 29 local channels - Radio: 6 national, 31 local
- Press: 19 Newspaper - Web: 32 website

With the support of TIM, Telecom, Vodafone, Wind, H3G, Fastweb, PosteMobile, COOPVoce, TWT.

CARTA, NASTRI E SOLIDARIETÀ

The traditional initiative of Christmas packaging took place from 3 to 24 December in **79 Italian cities from 16 regions.**

Thanks to 208 coordinators and 316 volunteers gifts were packaged in 171 store locations of: SEPHORA, EATALY, Limoni, La Gardenia, Beauty Star, Libraccio, Libraccio/IBS, Librerie COOP.

€ 250,674 have been raised for the fight against malnutrition in Mali.



SE NON A LUI, A CHI?

Each year, from February to June, the campaign is active in promoting donations to COOP by the "5x1000" initiative through various channels. **On 5 November 2015 we received € 95,405,50 (in relation to the year 2013), that have been used to support vulnerable children from the Eastern Province of the Democratic Republic of Congo.**

Coopi's Donors

Institutional Donors and International Organisations



Unione Europea



Protezione civile e aiuti umanitari dell'Unione europea



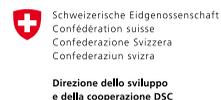
Empowered lives. Resilient nations.



Organizzazione delle Nazioni Unite per l'Alimentazione e l'Agricoltura



Common Humanitarian Fund



Australian Government
Department of Foreign Affairs and Trade



Companies and Private Bodies



Foundations



Methodological note

Transparency is one of COOPI's key principles. In fact, it characterizes the organisation's actions by envisaging processes and procedures that both promote and safeguard the Organisation. Moreover, it allows to provide information concerning the communication between the organisation and all its stakeholders.

COOPI's Annual Report - published this year for the third time - is the natural evolution of the Financial Report which the Organisation published in the previous 14 years. It illustrates governance and organisation, strategic lines, work policies and methods, the use of resources and the main activities carried out all over the world as well as in Italy, and illustrates the commitment to communicate to the various stakeholders.

The 2016 Annual Report includes the data and indicators considered suitable for describing and evaluating the organisation and its activities, taking into consideration what provided in the Guidelines for the Drafting of a Social Accountability Report of No Profit Bodies (published by "Agenzia per le Onlus" in 2010) and the Guidelines of the Global Reporting Initiative, widely shared at international level.

The drafting of the Annual Report was launched by the Top Management's mandate. It includes: the drawing of data from the organisation's IT systems and, where appropriate, the reprocessing of the mentioned data by the various offices competent in each sector; integration of the information available with interviews carried out with the Top Management and the heads of the various offices; review of the analytical index of the document and drafting of the texts; approval of the document chapters provided by the various competent offices; overall review carried out by the Communication Office and final approval given by the Top Management.

The support of an external consultant with recognized professionalism in the matter was used for the Annual Report's format, the management of the drafting process, the interviews and the finalization of the document.

The Annual Report falls within a series of activities carried out by the organisation in a view of total accountability to its stakeholders. The Financial Statements, from which the equity and economic-financial data were extracted, was certified by an accredited external auditor (Financial Statements and related asseveration letter are available at www.coopi.org). COOPI's activity is also analyzed on a periodical basis through intense internal auditing activities carried out by the Control, Monitoring and Audit Office, as well as by some of the world's most prestigious and demanding international donors, among which ECHO, US AID, UNICEF. The fact that the Ministry of Foreign Affairs acknowledges COOPI as an NGO and that the latter is present in the Register of Legal Persons of the Prefecture of Milan further confirms that COOPI meets the specific requirements of solidity and transparency.

COOPI in the world

BOLIVIA - REGIONAL COORDINATION LATIN AMERICA AND THE CARIBBEAN

Calle Victor Sanjinéz n. 2722,
Sopocachi, La Paz

CAMEROON

Quartier Madagascar, Kousseri

CHAD

Quartier Amrikebe, 5eme arrondissement,
Rue 6240 N. 723 - BP 1900 Ndjamena

ECUADOR

Barrio San Carlos Calles: Pedro de
Alvarado N° 59-29 y Angel Ludeña,
departamento N° 402 (Bloque Pastaza),
Quito

ETHIOPIA

Yeka subcity Woreda 8, House no.
New P.O.Box 2204 Addis Ababa
Addis Abeba

GUATEMALA

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Ciudad de Guatemala

HAITI

Route de Kenscoff n. 33, Petion-Ville,
Port-au-Prince

KENYA - REGIONAL COORDINATION EAST AND SOUTHERN AFRICA

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P.O. Box 3857 - 00100 Nairobi

IRAQ

Empire Royal Complex
building A8 ap. 15, Erbil

LEBANON

Kfaraabida main Street, Sea road
Bakhos Al Feghali Building, 1st floor
Kfaraabida, Batroun, North Lebanon

MALAWI

Area 14 plot 126 - P/Bag 67
Lilongwe

MALI

Badalabougou, Sema II, Rue 109,
Porte 370 Bamako

NIGER

Quartier Ortn, rue Or 3
Niamey - B.P. 11501

NIGERIA

Plot 882 Olu Awotesu Street
Jabi Abuja

PALESTINE

Mount of Olives, Alsheik Anbar street,
Sbeh building, flat n. 5
Jerusalem PO Box 49621

PARAGUAY

Calle Eligio Ayala 929,
entre EEUU y Tacuarí, Asuncion

PERU

Calle Coronel Inclan 877, dpto 601,
Miraflores, Lima 18

CENTRAL AFRICAN REPUBLIC

Sica 1, quartiere Sissongo, BP 1335
Bangui

DEMOCRATIC REPUBLIC OF CONGO

Avenue du Ring I, n.78/bis - Macampagne
Ngallema, Kinshasa

SENEGAL

Mermoz, rue mz - 70 n.19,
B.P. 15169, Dakar

SIERRA LEONE

49H Off Spur Road,
Freetown

SIRIA

Malki Albzme 4058/8, Damasco

SUDAN

Apartment 42, 4th floor in Ammron
Tower, Al Amarat, street 41, Khartoum

COOPI SUISSE

Via Giuseppe Curti 19, 6900
Lugano, Svizzera

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Together we can make the world
a better place.

COOPI HEADQUARTERS

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